



UNDER THE MANGO TREE

ANNUAL REPORT 2014-15



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FOREWORD



2014-15 was the year in which we consolidated the programme across Gujarat, Maharashtra and expanded to a new district in Madhya Pradesh. March 2014 saw the team intensively deliberate on where the Bees for Poverty Reduction (BPR) model had come since the pilot in 2009. An outcome of the deliberations was the new and improved BPR model which encompassed the 'ecosystem' framework – moving from just beekeeping training to adding other livelihood streams to support on-field operation of the model like bee colony rearing, creating supportive bee flora and also harnessing skills of local honey hunters in paid activities like bee colony spotting.

In the older programme areas of Gujarat, many Master Trainers and farmers have emerged as role models in their community. New aspirations have come to the fore: “I would like to have 10 beehives of my own” or “I will adopt a bee friendly cropping pattern so I can reap maximum benefits from beekeeping”. New pathways to success as a result of this have suddenly become possible. The pilot among Women Self Help Groups (WSHGs) in Dangs and Dhule districts, supported by NABARD, has been a very interesting journey, both for UTMT and the women, who always perceived beekeeping as a ‘men’s job’. Many gender barriers and mindsets have been broken along the way.

A new strategic partnership with Reliance Foundation (RF) also took shape, with RF-BIJ programme deciding to implement beekeeping along with their other small farmer focused interventions in the districts of Seoni in Madhya Pradesh and Bharuch (Netrang) in Gujarat.

A key highlight of the year was setting up a system to collect bee box level data from the field. As part of the World Bank Development Marketplace award in 2013, we received a technical support grant to strengthen the organisation. We used it to collaborate with Dimagi, a social enterprise that delivers open source software technology, to build the country’s first beekeeping app to monitor bee box level data in real time. The app was field tested in 3 locations and modified to suit our needs. This was a fascinating experience for the team and an extremely sound base to build on for our monitoring team.

We would like to thank all our supporters, donors and well wishers for reposing faith in our mission and encouraging us to go forward faster, higher and stronger.

Vijaya Pastala
President, Under The Mango Tree Society.

BEES FOR POVERTY REDUCTION

GUJARAT



In Gujarat, our intervention spread across the 4 districts of *Dang, Valsad, Bharuch, Dadra* and *Nagar Haveli* within which there are 6 clusters. With 320 beekeepers, 715 bee boxes and more than a tonne of honey extracted so far this program is moving from strength to strength to become a centre of excellence for beekeeping in western India. Master Trainers provide support to UTMT's programmes in various districts of Gujarat and Madhya Pradesh. The key funders for this program are NABARD and Reliance Foundation.

Less than 5 years ago, traditional honey hunting was commonly prevalent in these regions. It was the only way honey hunters thought honey could be extracted until UTMT brought in a change with impact. Today in contrast, the traditional practice of honey hunting has been replaced by sustainable methods of honey extraction across Dharampur and Kaparada blocks in Valsad



Many farmers saw a bee box for the first time during beekeeping training sessions. Today entire villages like Nani Kosbari, Moti Kosbari and Tutarkhed have taken to the new way of beekeeping with some villages having more than 50 bee boxes each. Farmers, both beekeepers and non-beekeepers have witnessed tremendous increase in agricultural yields in areas where beekeeping is practiced

VALSAD DISTRICT:

Dharampur block: A total of 501 farmers have been trained this year with over 500 kgs of honey successfully extracted. 10 local Master Trainers conduct regular follow-up and handholding support to the beekeepers in the area.

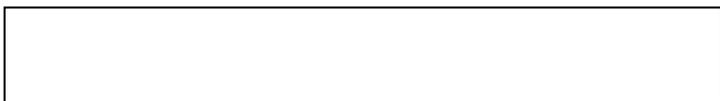
Kaprada block: A total of 114 farmers were trained this year and have successfully extracted 86 kg of honey.

BHARUCH DISTRICT:

As a technical partner to Reliance Foundation, UTMT provides training to farmers identified by the Reliance Foundation team and further undertakes regular follow-up visits thereby providing handholding support. 51 farmers from 4 villages have been trained in Netrang block of Bharuch district.

DANG DISTRICT:

As part of the NABARD pilot to take beekeeping to WSHG members, UTMT's work spreads across 3 blocks namely *Shamgahan*, *Waghai* and *Ahwa* where over 850 women were provided with basic training in beekeeping along with regular follow-up visits and handholding support.



Santubhai, aged 25 is a Junior Master Trainer at UTMT lives in a family of 7 members. He is an expert in conducting Natural Colony Transfer, a technique of transferring bees from the wild into a bee-box. He also mentors other beekeepers in his village. He learnt of bees and the nuances of beekeeping by observing his father and

UTMT's proficient beekeeping master trainers in the village.

He recalls accompanying his father to the forest for honey hunting. His father helps him spot colonies in the wild and he fills the bee box by Natural Colony Transfer. In 2013, Santubhai filled 5 bee boxes and unfortunately all the bees escaped. However, he did not lose hope and with patience and perseverance, he succeeded in filling 7 bee boxes the very next year. Today, he has 6 bee boxes of his own.

Santubhai has adopted a bee-friendly cropping pattern on his 3 - acre farm, these crops are tuvar, udid, niger, sunhemp and bitter gourd. He also has mango and cashew trees in his fruit orchard. As a result of bee pollination the productivity of these crops has increased by 50%. There has also been an increase in the amount of honey extracted over the years.

Prior to taking up beekeeping, Santubhai used to migrate to Valsad during summer and work in mango orchards where he earned Rs 200 per day. ***This year, he earned Rs 37,000 through the sale of increased agricultural yields and honey. In the future he plans to have 30 bee boxes, the profits of which will fund the construction of his new dream house.***



MAHARASHTRA



In Maharashtra UTMT is spread across the four districts of *Nasik, Dhule, Palghar and Ahmednagar*. So far 1156 farmers have been trained in 19 villages.

NASHIK DISTRICT: UTMT mainly works in Peth block of Nashik. This project is supported by the Modi Hormus House Benevolence Trust Fund.

DHULE DISTRICT: NABARD and UTMT initiated a pilot in December 2013 to train 500 WSHG women in beekeeping in the two blocks of *Sakri and Shirpur*. In *Sakri*, 158 women and 3 women master trainers were trained for the first time in beekeeping. Providing beekeeping training to an enthusiastic bunch of women was a fantastic learning experience for the team.

PALGHAR DISTRICT: With support from Tata Power, UTMT initiated a pilot project in *Kadachimet* village in *Jawhar* block. 35 farmers received beekeeping training and starter kits containing all the necessary inputs for beekeeping. Three of the progressive farmers learnt advanced beekeeping techniques and graduated to master trainers.

AHMADNAGAR DISTRICT: UTMT was able to reach out to 27 new farmers this year in collaboration with the WOTR (Watershed Organization Trust).



Vimal Vadvi, Dhule.



Vimaltai is one of UTMT's first ever woman beekeepers to transfer bees single-handedly from the wild into bee boxes. It is this unique ability that catapulted her into the league of Junior Master Trainers just 2 months after undergoing training under the NABARD supported beekeeping programme in February 2015. The programme, started in December 2013, is focused on improving the livelihoods of 1,000 women from WSHGs (Women Self Help Groups) in *Dhule and Dang*.

Vimaltai belongs to a family of traditional honey hunters and as a child often accompanied her parents on trips to harvest wild honey from wild beehives. Being a very progressive learner, Vimaltai, along with 2 other women trainees, began transferring bees into bee boxes independently after attending only 2 Natural Colony Transfer demonstrations by UTMT's staff.

UTMT's Technical Assistant Chabildas Jadhav, an old hand at beekeeping, was simply amazed at her quick progress. He shares, ***"In all my years of teaching both men and women farmers, I have never come across anyone who has been able to successfully start after only two demonstrations."***

Vimaltai aims at getting the first batch of 50 wooden beehives assigned to her village buzzing with bees as soon as possible. Once this is completed, she is all set to take on the next 50. As a result, each woman farmer will have 2 buzzing bee boxes and she can simultaneously further her knowledge on new aspects of beekeeping.

Vimaltai embodies the qualities which UTMT hopes every woman beekeeper will develop such as fearlessness, confidence and a proactive approach.



MADHYA PRADESH



Working since 2011, UTMT's intervention in M.P. received a fillip with the World Bank Development Marketplace award in 2013 enabling its spread across five districts of *Seoni*, *Umaria*, *Betul*, *Hoshangabad* and *Sehore*. So far, a total of 559 farmers in 32 villages have been trained in indigenous beekeeping.

SEONI DISTRICT: In partnership with Reliance Foundation, UTMT has trained 174 farmers in two blocks in *Seoni* district; *Kurai* and *Seoni*.

UMARIA DISTRICT: 30 farmers were trained in *Manpur* block. The presence of 2 master trainers ensures that necessary support is available at the field level.

UTMT continues to be active in Bankhedhi block of *Hoshangabad* district and in *Ghoradongri* block of *Betul* district



Baldev Inavati, Seoni.



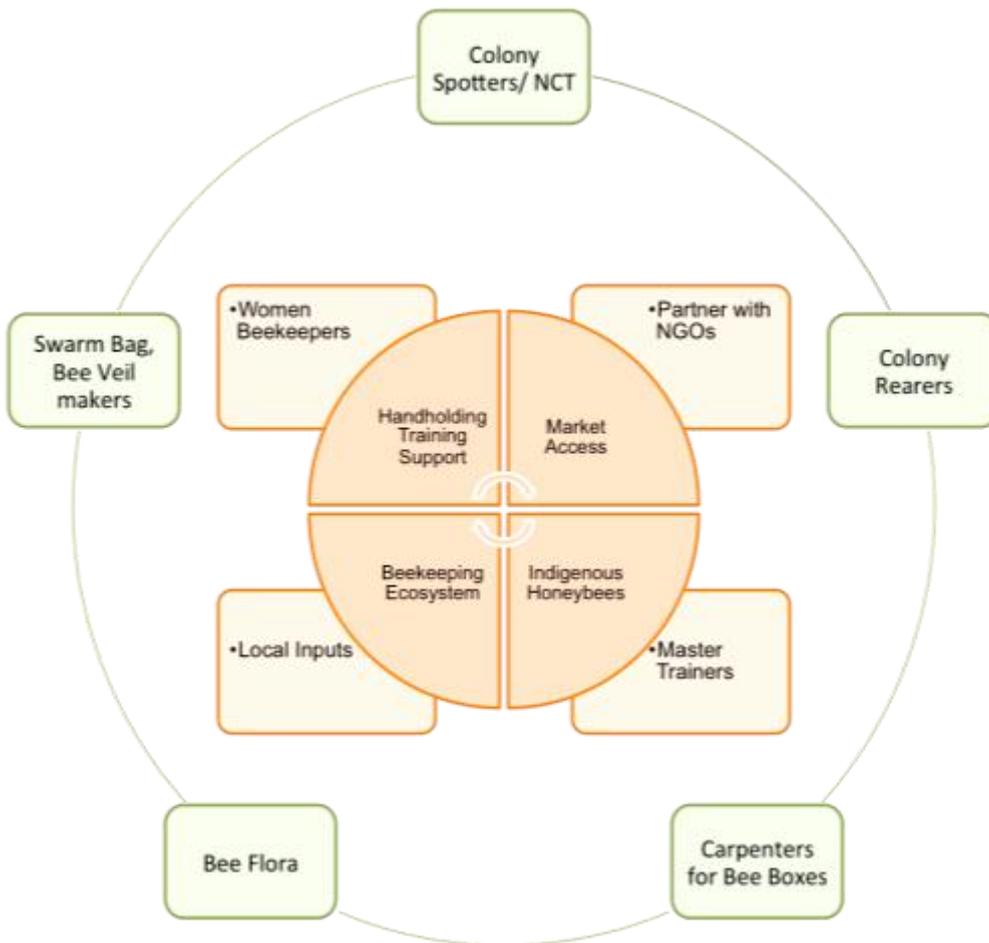
Baldev is member of Reliance Foundation’s Village Farmers Association. He always associated bees with honey and never thought about the role played by bees in increasing agricultural yields through pollination. Initially, his family was against him taking up beekeeping as they were afraid the bees would harm them.

Before beekeeping, Baldev was a traditional honey hunter and harvested honey through unsustainable ways which would harm the bees. This year he extracted 1 kg honey from 1 bee box. On seeing increased agricultural yields as a result of UTMT’s beekeeping techniques, he confidently says ***“as production is much better than in neighboring villages, I realized the importance of bees now”***.

Through increased pollination, Baldev registered an overall 25-30% increase in agricultural productivity thereby generating an additional income of Rs 15,000/- from increased agricultural yields. The quality of the crop has also improved in terms of size, colour and taste with no attacks from pests unlike before. ***This year there is enough food for the family for over 1 year unlike earlier when the food stock used to last only for 7 - 8 months.***

Crop	Harvest before beekeeping	Harvest after Beekeeping	% change	Other benefits	Increase in Income
Toor	70 kg	100 kg	43%	Improved quality	4500
Maize	2300 kg	3000 kg	30%	Improved quality	9000
Urad	12 kg	20 kg	67%	Improved quality	Not sold
Green Peas	40 kg	50kg	25%	Improved quality	Not sold
Moong	20 kg	30 kg	50%	Improved quality	Not sold
Masoor	20 kg	30 kg	50%	Improved quality	Not sold
Brinjal	3.5 kg/ week	10 kg/ week	200%	No pest attack	1500
Chillies	0.2 kg/ week	1kg/ week	400%	Improved quality	Not sold
Total income (in rupees)					15,000/-

INNOVATION



The Beekeeping Ecosystem model

UTMT has now added new aspects to the Bees for Poverty Reduction (BPR) model. The improved BPR model focuses on various aspects in the beekeeping - ecosystem. It provides scope for creating a number of micro-enterprises and developing local entrepreneurs thereby generating new livelihoods and income streams for both beekeepers and non-beekeepers.

- The earlier innovations were setting-up carpentry and tailoring units for making beekeeping inputs like bee boxes, swarm bags and bee veils.
- New ideas like setting up of bee-flora nurseries and local apiaries through colony rearing (to easily provide bee colonies to farmers) were added to this model.

UTMT created 4 local Beekeeping resource centres in Gujarat and Maharashtra to anchor the activities in their respective blocks. Farmers from Gujarat, Maharashtra and Madhya Pradesh have learnt advanced techniques of multiplying bee colonies through intensive training sessions. Majority of these beekeepers immediately started working on newly learnt skill of bee-colony rearing.

Within a month, the number of bee boxes in an apiary in Maharashtra increased from 10 to 55. Beekeepers in Gujarat also began to quickly supply over 100 bee colonies to farmers spread out in other districts. These beekeepers are now helping others farmers earn a better livelihood. UTMT is proud to help and be part of the process.

Building a Beekeeping app to facilitate better monitoring:

As the number of bee colonies managed by the UTMT teams increased, we began to explore options of automating our monitoring systems. CommCare, an open source mobile platform of Dimagi, a social enterprise, was a good fit.

CommCare enables anyone to build apps to suit their needs. This was a very useful tool for the program as it would help in capturing real time data right upto the bee box level thereby facilitating effective planning and implementation. The app is very user-friendly as it is developed in local languages and one can operate even without active internet connection. This enables UTMT's field staff to record the status of each and every bee box during their regular follow-up visits. The program staff can manage and update the app remotely through the cloud based server.

This app would improve UTMT's monitoring and evaluation by collecting data directly from the field not only for field based monitoring but also for overall impact assessment. The use of CommCare converts this into real time monitoring and UTMT field staff can use the mobile-app to track and support beekeepers directly.

Funds from the World Bank Development Marketplace were used to conduct trainings on building; editing and managing the CommCare app. Saket Kanth and Erin Quinn, field managers of the Dimagi team visited our project areas in Gujarat, Maharashtra and Madhya Pradesh to test the app. Subsequently 20 Master Trainers from all our project areas were trained by the Dimagi team on how to use this application.

NEW COLLABORATIONS & PROJECTS



Reliance Foundation: UTMT began a partnership with Reliance Foundation's BIJ programme in Seoni district of Madhya Pradesh and Bharuch district of Gujarat.

Tata Power: Tata Power supported 35 farmers through UTMT's 'Bees for Poverty Reduction Program' in a small village named Kadachimet (Palghar district). Seeing this as a potentially ideal place for initiatives, Tata Power intends to uplift the local community through a host of CSR initiatives, beekeeping being one of them.

Comprehensive Rural Health Project (CRHP): In October 2014, UTMT partnered with CRHP in Jamkhed, Ahmednagar on a one year pilot project to ascertain feasibility of beekeeping in their area. The project was a first for UTMT and proved to be a different learning process in a dry climate and difficult geography. CRHP has appointed two new Master Trainers who are developing well and quickly learning to manage and maintain their bee boxes.

The Ratnakar Bank Limited (RBL Bank): RBL Bank supported UTMT as a Corporate Challenge partner at the Standard Chartered Mumbai Marathon (SCMM) 2015.

The Barking Deer: UTMT and The Barking Deer, Mumbai's first microbrewery began an interesting collaboration this year where a portion of the sales supports tribal beekeepers.

Dr Reddy's Foundation (DRF): UTMT Society conducted a "Training of Trainers" session for the DRF staff. This model aims to provide intensive beekeeping training to farmer groups who in turn share their knowledge and expertise with other farmers in their respective areas. The first training took place in UTMT's Bee Resource Centre at Tutarkhed village in Dharampur block (Valsad district, Gujarat). 13 members from Dr Reddy's Foundation were trained in indigenous sustainable beekeeping. Beekeeping knowledge and skills are expected to reach farmers in UP, Telangana, Karnataka, Andhra Pradesh and Maharashtra through this training.

Marico Innovation Foundation: UTMT is now part of the Social Innovation Acceleration Program (SIAP), the catalytic scale up platform of the Marico Innovation Foundation. Mr Harsh Mariwala, Chairman and founder of Marico Industries and Marico Innovation Foundation felt that this idea packs immense potential given the large and important role that agriculture played in India's economy. He discussed the possibility of providing pollination services to large farmers to increase the productivity and impact.

EMPLOYEE ENGAGEMENT





Taj Volunteering Week: On 9th Sept 2015, UTMT participated in a Taj Volunteering Week session held at the Taj office in Mumbai. The event saw 70 enthusiastic employees of the Indian Hotels Company interact with UTMT staff and another NGO through a salad and sandwich making session that featured UTMT honeys. This was followed by a short 'Did You Know' quiz on bees, which had everyone racking their brains. The enjoyable morning concluded with a prize distribution for the winners with UTMT honeys! It was an excellent opportunity to showcase our cause to employees of The Indian Hotels Company Limited.

Unltd India: In February 2015, four employees of the social incubator Unltd India, volunteered to teach the art of effective case study writing. Presenting the social impact of our work in an appealing way is critical to connect with donors and supporters. They visited UTMT's field site in Dharampur (*Valsad, Gujarat*) to interact with the beekeepers and help us *collect* information for sample case studies. Later in March, at UTMT's Annual Review Meeting, they took a session on the technique of developing meaningful social stories. We are grateful to the volunteers for sharing their expertise and time with us.

Edelgive Foundation: UTMT has a longstanding relationship with Edelgive Foundation. Our first research study in Gujarat capturing the impact of beekeeping on farm yields was supported by Edelgive Foundation in 2009. On 28th Feb 2015, a group of 27 Edelweiss employees visited our Dharampur centre on a day long exposure visit. With the honey flow season in progress, the enthusiastic group was fascinated to watch the farmers extracting honey from the bee boxes. A honey tasting session of the fresh honey was followed with an interaction with the beekeepers. Many volunteers took photographs of our work, which were later used by UTMT in promotional collateral. After a delicious village lunch in the Beekeeping Resource Centre, we explained about the multiple ways in which volunteers can engage with us. We hope the association with Edelgive continues to blossom and go forward.

National Broadcasting Company (NBC) Universal: Continuing our association with NBC Universal for their annual NBC Universal Cares Day on 24th April, 2015, a group of seven employees from the media company spent a day with the UTMT team. Their inputs on marketing and branding of honey along with streamlining and analysis of survey data in Excel were much appreciated.

VOLUNTEERS & INTERNS



Many student interns made valuable contributions to our work.



Naomi Fahey from the University of Western Australia

Naomi carried out secondary research on bee-friendly plants in agriculture and horticulture. Her work contributed to the creation of a database of flora, important from a pollination perspective.



Krithika Natarajan, a Villgro fellow worked on developing the Beekeeping Ecosystem model. This model was piloted to implement a number of ecosystem services and develop business models for the same.



Elizabeth Peake, Mount Holyoke College, USA was UTMT's first field-based intern. Her key focus area was to develop a model for UTMT's Beekeeping Resource Centre (BRC). She travelled in *Betul, Hoshangabad, Sehore and Umaria* districts interviewing farmers, beekeepers and field staff of partner organizations to get their views on what the BRC should offer. She developed a literature

review of already existing resource centres and identified the need for setting up an activity based centre not only for conducting beekeeping trainings and practical demonstrations but also for dissemination of basic beekeeping-related information. Her report includes various steps and resources required to set-up the BRC and ensure its smooth functioning.

FUNDRAISING EVENTS



The Barking Deer:

In 2014, UTMT and The Barking Deer, Mumbai's first microbrewery, collaborated to add a new Honey Wit beer to its range of craft beers. The special event was launched on 21st Aug, 2014 and it marked the beginning of an innovative approach in UTMT's fundraising efforts. A portion of Honey Wit sales goes towards delivering village level beekeeping training to tribal farmers in UTMT's project areas.

Conversation with farmers:

After three months of extensive brewing, it was time to launch beelicious Honey Wit and interact with beekeepers from Gujarat and Maharashtra. A vibrant conversation on how bees as pollinators and honey producers have transformed their lives took place. Both honey and beer fans joined in the '**Conversation with Farmers**' on 16th December 2015 at The Barking Deer Brewpub. Farmers from Gujarat and Maharashtra shared how their incomes and crop yields had nearly doubled through their years of efficient beekeeping.





Standard Chartered Mumbai Marathon 2015 (SCMM 2015)



SCMM 2015 saw a strong contingent of The Ratnakar Bank Limited (RBL) support India's small and marginal farmers by running the dream run with Under The Mango Tree and contributing Rs 4

lakh rupees for a cause. With the funds raised UTMT was able to provide handholding support to 500 tribal farmers across Gujarat and Maharashtra along with advanced trainings in colony rearing in order to address the problem of declining in bee population. The funds also supported rural micro-enterprises like local carpenter and Women Self Help groups in the making of beekeeping equipment like bee boxes, swarm bags and bee veils.



Gregory Kroitzsh, Owner, The Barking Deer.

"The Mumbai Marathon is the camaraderie that all the runners share with each other. There's a feeling of great support for one another and recognition that we've trained really hard for this race and we all want the best for each other. I don't feel like I'm competing against anyone out there, I'm competing against myself to run the best race possible and try to better my past results. I like meeting people before and after the race and swapping stories."

URBAN BEEKEEPING



We limited our urban beekeeping activities in 2014-15 and directed our energies to expand rural programmes. UTMT supported a handful of bee boxes on a farm in Alibag.

BEE TALK WITH CATHEDRAL AND JOHN CONNON SCHOOL KIDS

We've always loved doing bee talks with kids! And the session with Grade 4 and 5 students of Cathedral and John Connon School, Mumbai was no exception. Vijaya Pastala, Founder of UTMT, led the fun filled evening, enlightening participants on how bees pollinate crops. The pollinating process was demonstrated through an engaging cotton ball coloured chalk activity with the students.



Gauri Devidayal, Owner, The Table

Gauri Devidayal was thrilled to learn that UTMT was doing the Urban Beekeeping Course. We are happy to know that Gauri manages 2 bee boxes.

“I have a whole new love for bees following the one year course and can’t wait to get my own bee box at my farm. The course was conducted extremely well, given the practical challenged of getting instructors to join from various towns especially for the classes. I would recommend this course to anyone who has a farm” - Gauri Devidayal



PROGRAM PRIORITIES FOR NEXT YEAR



- Reaching out to WSHGs effectively and creating a local cadre of women Master Trainers
- Expanding the cadre of Master Trainers across the three states and equipping some with advanced beekeeping skills
- Improve village level collectivization
- Making progress with various new aspects of the ecosystem that we have started this year, especially colony rearing

AGARWAL VIJAY & ASSOCIATES
CHARTERED ACCOUNTANTS

**REPORT OF AN AUDITOR RELATING TO
ACCOUNTS AUDITED UNDER SUB-SECTION
(2) OF SECTION 33 & 34 AND RULE 19 OF THE
BOMBAY PUBLIC TRUSTS ACT.**

Registration No. : F-39609

Name of the Public Trust: **Under The Mango Tree Society**

For the year ending **31st March, 2015**

(a) Whether accounts are maintained regularly and in accordance with the provisions of the Act and the rules;	Yes
(b) Whether receipts and disbursements are properly and correctly shown in the accounts;	Yes
(c) Whether the cash balance and vouchers in the custody of the manager or trustee on the date of audit were in agreement with the accounts;	Yes
(d) Whether all books, deeds, accounts, vouchers or other documents or records required by the auditor were produced before him;	Yes
(e) Whether a register of movable and immovable properties is properly maintained, the changes therein are communicated from time to time to the regional office, and the defects and inaccuracies mentioned in the previous audit report have been duly complied with;	Yes
(f) Whether the manager or trustee or any other person required by the auditor to appear before him did so and furnished the necessary information required by him;	Yes
(g) Whether any property or funds of the Trust were applied for any object or purpose other than the object or purpose of the Trust;	No
(h) The amounts of outstanding for more than one year and the amounts written off, if any;	Nil
(i) Whether tenders were invited for repairs or construction involving expenditure exceeding Rs. 5000/-;	N.A
(j) Whether any money of the public trust has been invested contrary to the provisions of Section 35;	No
(k) Alienation's, if any, of the immovable property contrary to the provisions of Section 36 which have come to the notice of the auditor;	No
(l) All cases of irregular, illegal or improper expenditure, or failure or omission to recover monies or other property belonging to the public trust or of loss or waste of money or other property thereof, and whether such expenditure, failure, omission, loss or waste was caused in consequence of breach of trust or misapplication or any other misconduct on the part of the trustee or any other person while in the management of the trust;	N.A
(m) Whether the budget has been filed in the form provided by rule 16A;	No
(n) Whether the maximum and minimum number of the trustees is maintained;	Yes
(o) Whether the meetings are held regularly as provided in such instrument;	Yes
(p) Whether the minute books of the proceedings of the meeting is maintained;	Yes
(q) Whether any of the trustees has any interest in the investment of the trust;	No
(r) Whether any of the trustees is a debtor or creditor of the trust;	No
(s) Whether the irregularities pointed out by the auditors in the accounts of the previous year have been duly complied with by the trustees during the period of audit;	N.A
(t) Any special matter which the auditor may think fit or necessary to bring to the notice of the Deputy Or Assistant Charity Commissioner.	N.A

Dated at 1 SEP 2015



For Agarwal Vijay & Associates,

[Signature]
Partner

**Chartered Accountants
Auditors**

The Bombay Public Trusts Act, 1950

SCHEDULE - IXC

(Vide Rule 32)

Statement of income liable to contribution for the year ending 31st March, 2015

Name of the Public Trust : **UNDER THE MANGO TREE SOCIETY**

Registration No. F-39609

	Rs.	P.	Rs.	P.
I. Income as shown in the Income and Expenditure Account (Schedule IX)				6,487,962
II. Items not chargeable to Contribution under Section 58 and Rules 32:				
(i) Donations received from other Public Trusts and Dharmadas			1,299,855	
(ii) Grants received from Government and Local authorities			3,850,307	
(iii) Interest on Sinking or Depreciation Fund				
(iv) Amount spent for the purpose of secular education				
(v) Amount spent for the purpose of medical relief ..				
(vi) Amount spent for the purpose of veterinary treatment of animals				
(vii) Expenditure incurred from donations for relief of distress caused by scarcity, drought, flood, fire or other natural calamity				
(viii) Deductions out of income from lands used for agricultural purposes:-				
a) Land Revenue and Local Fund Cess				
b) Rent payable to superior landlord				
c) Cost of production, if lands are cultivated by trust				
(ix) Deductions out of income from lands used for non agricultural purposes:-				
a) Assessment, cesses and other Government or Municipal Taxes				
b) Ground rent payable to the superior landlord ..				
c) Insurance premia				
d) Repairs at 10 per cent of gross rent of building				
e) Cost of collection at 4 per cent of gross rent of building let out				
(x) Cost of collection of income or receipts from securities, stocks, etc. at 1 per cent of such income				
(xi) Deductions on account of repairs in respect of buildings not rented and yielding no income, at 10 per cent of the estimated gross annual rent				
Gross Annual Income chargeable to contribution Rs.				1,337,800

Certified that while claiming deductions admissible under the above Schedule, the Trust has not claimed any amount twice, either wholly or partly, against any of the items mentioned in the Schedule which have the effect of double-deduction.

Trust Address:

Dated: 1 SEP 2015

Dated: 1 SEP 2015



Dr Agarwal Vijay & Associates,

Chartered Accountants
Auditors

Trustee

Under The Mango Tree Society

Under The Mango Tree Society

FUNDS AND LIABILITIES		Rs.	Rs.	PROPERTY AND ASSETS		Rs.	Rs.
				Immovable Properties:- (At Cost)			
Trusts Funds or Corpus:- Balance as per last Balance Sheet Adjustment during the year (give details) Contribution Received (Corpus Fund)		1,000.00 105,000.00	106,000.00	Investments			
Other Earmarked Funds:- (Created under the provisions of the trust deed or scheme or out of the Income) Depreciation Fund Sinking Fund Reserve Fund Any other Fund				Fixed Assets			
				Loans (Secured or Unsecured) : Good / Doubtful			
				Loans Scholarships Other Loans			
				Advances:-			
				To Trustee (Against expenses)			
				To Employees (Against expenses/salary)			
				To Contractors			
				To Lawyers			
				To Others			
Loans (Secured or Unsecured):- From Trustees From Others	(SCHEDULE 1)		6,594.00	Income Outstanding :-			
				Rent			
				Interest			
				Other Income			
Liabilities:- For Expenses For Sundry Credit Balances For Advances For Rent and Other Deposits	(SCHEDULE 2) (SCHEDULE 3)	2,069,840.00 34,146.00		Cash and Bank Balances :- (a) In Current/Savings Account (b) In Fixed Deposit Account (c) Cash Balances		939,915.85 5,050.00	974,965.85
Income and Expenditure Account:- Balance as per last Balance Sheet Less: Appropriation, if any		2,858,895.19		Income and Expenditure Account:- Balance as per last Balance Sheet Less: Appropriation, if any			
Add/(Less): Surplus/(Deficit) as per Income and Expenditure Account		(2,051,795.09)	806,870.13	Add/(Less): Surplus/(Deficit) as per Income and Expenditure Account			
				Add/(Less): Income Tax Paid			
			Total			Total	3,053,450.13

As per our report of even date
For Agarwal Vijay & Associates
CHARTERED ACCOUNTANTS
Mumbai: *Pooja*



Under The Mango Tree Society
Khadka
Authorised Signatory +

FOR UNDER THE MANGO TREE SOCIETY
Under The Mango Tree Society
Shobha
Authorised Signatory

Name of the Public Trust : **UNDER THE MANGO TREE SOCIETY**
 Income and Expenditure Account for the Period ended 31st March, 2015

TRUST REGISTRATION NO. F-39509

EXPENDITURE	Rs.	Rs.	INCOME	Rs.	Rs.
To Expenditure in respect of properties:-					
Rates, Taxes Cesses	-		By Rent	-	-
Repairs and maintenance	-		By Consultancy Fees Received	-	-
Salaries	-		By Workshop/Seminar Fees Received	-	-
Insurance	-		By Patent Training exam fees Received	-	-
Depreciation (by way of provision or adjustments)	-		By Interest	-	-
Other Expenses	-		On Loans (Accrued)	210.00	129,889.10
			On Income Tax Refund	129,679.10	
			On Bank Accounts (Realised)		
To Establishment Expenses					
To Remuneration to Trustees					
To Remuneration (in the case of a matri) to the head of the math, including his household expenditures, if any					
To Legal Expenses					
To Audit Fees	8,550.00		By Dividend		1,337,800.15
To Contribution and Fees	-		By Donation in Cash or Kind		5,150,162.00
To Amount written off :			By Grants		
(a) Bad Debt	-		By Income from other sources (in details as far as possible)	196,480.00	
(b) Loan Scholarship	-		Miscellaneous Income	6,800.00	
(c) Irrecoverable Rents	-		Project Income	1,574,114.18	
(d) Other Items - Sundry Balances	-		Reimbursement of Expenses		1,777,394.18
(e) Leasehold Improvement	-				
To Miscellaneous Expenses					
To Depreciation					
To Amount transferred to Reserve or Specific Funds					
To Expenditure on Objects of the Trust (Schedule 6)					
(a) Religious					
(b) Educational					
(c) Medical Relief	10,439,490.49				
(d) Relief of Poverty					
(e) Other charitable objects.					
To Surplus carried over to Balance Sheet		(2,051,795.09)	By Deficit carried over to Balance Sheet		
Total		8,395,245.43	Total		8,395,245.43

As per our report of even date
For Agarwal Vijay & Associates,
 CHARTERED ACCOUNTANTS
 - 1 SEP 2015



Under The Mango Tree Society
 Authorised Signatory

For Under The Mango Tree Society
 Authorised Signatory

UNDER THE MANGO TREE SOCIETY
Schedules to the Annual Accounts for the year ended 31st March, 2015

PARTICULARS	AMOUNT
Schedule 1	
<u>Unsecured Loans from trustees</u>	
Under The Mango Tree (Prop.Vijaya Pastala)	6,594.00
	6,594.00
Schedule 2	
<u>Sundry Creditors (For Expenses)</u>	
Sundry Creditors (Supplies and Expenses)	1,179,694.00
Salaries and Honararim Payable	450,130.00
Payable to Employees for Expenses	461,466.00
Outstanding Expenses	8,550.00
Total (a)	2,099,840.00
Schedule 3	
<u>Sundry Creditors (For Credit balance)</u>	
Tax Deducted at Source	34,146.00
	34,146.00



UNDER THE MANGO TREE SOCIETY
Schedules to the Annual Accounts for the year ended 31st March, 2015

PARTICULARS	AMOUNT
Schedule 4	
<u>Advances to Employees (Against Expenses)</u>	
Travel Advance to Employees	66,387.00
Salary Advance to Employees	10,000.00
Other Receivable	18,150.00
	94,537.00
Schedule 5	
<u>Other Advances</u>	
<u>Recoverable in cash or in kind</u>	
Tax deducted at source	200,753.00
Other Receivable	9,600.00
Rent Deposit	86,000.00
Reimbursement of Expenses Recoverable	1,574,114.28
Total	1,870,467.28



UNDER THE MANGO TREE SOCIETY

Schedules to the Annual Accounts for the period ended 31st March, 2015

PARTICULARS	AMOUNT
SCHEDULE 6 :	
<u>Expenditure on Charitable objects:</u>	
Administrative & General Expenses	146,113.00
Bank Charges	4,836.49
Communication Expenses	127,166.00
Event Expenses	82,500.00
Rent, Rates and Taxes (Net of Recovery Rs.44,400/-)	255,100.00
Printing & Stationery	43,751.00
Project Expenses	5,620,676.08
Salaries, Honararium Stipend and Staff Welfare	3,893,369.00
Travel & Conveynace	2,500.00
Interest on TDS	510.00
Repairs & Maintances	6,100.00
Field office Equipments	297,169.50
Audit Fees	8,550.00
Sundry Balances W/Back	(41,300.58)
Total	10,447,040.49
Less: Figures Shown Separately in Income And Expenditure Account	
Statutory Audit fees	8,550.00
	8,550.00
SCHEDULE 5 - Total Expenses	10,438,490.49



UNDER THE MANGO TREE SOCIETY

Schedules to the Annual Accounts for the year ended 31st March, 2015

SCHEDULE 7

STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES ADOPTED BY THE TRUST AND NOTES FORMING PART OF THE ACCOUNTS

OBJECTIVES- Under the Mango Tree Society (UTMT) is a duly registered society both under the Bombay Trust Act, 1950 and Society registration Act, 1860 to promote social, economic development of poor and to do all things necessary for the social and economic uplift of poor and to create awareness and promote the importance of beekeeping as an agriculture input among rural communities, especially among the poor and marginalized section of society.

A. Statement of Significant Accounting Policies

1. System of Accounting:

- a) The Trust follows the accrual system of accounting and recognizes income and expenditure on accrual basis.
- b) Financial statements are based on historical cost. These costs are not adjusted to reflect the impact of changing value in the purchasing power of money.

2. Fixed Assets and Depreciation:

- a) Fixed Assets, including assets purchased from Earmarked Grants, are stated at Cost of Acquisition, less Accumulated Depreciation. The assets purchased from Earmarked Grants are shown as utilization of the Earmarked Grants and transferred to a separate Fixed Assets Grant Fund.
- b) Depreciation on Fixed Assets is provided at the rates prescribed under the Income Tax Rules, 1962, as per the Written Down Value (WDV) Method. Depreciation is provided on the WDV of the block of assets, outstanding at the end of the year which comprises, the Opening WDV as increased by cost of assets acquired, and reduced by the sale proceeds of assets sold, during the year. However, in case assets acquired are put to use for less than 6 months during the year, depreciation is provided on such additions, at fifty percent of the applicable rate. Depreciation on Fixed Assets purchased from Earmarked Grants is withdrawn from the Fixed Assets Grant Fund and credited to Income and Expenditure Account.



3. **Investments:**

Long Term Investments and Current Investments are stated at cost of acquisition.

4. **Grants:**

- a) UTMT receives funds for its activities from various donors for executing specific projects. The expenses incurred by the Trust are allocated to various projects as per agreement with the Donors.

5. **Retirement Benefits:**

- a) The Trust is not liable to be registered under Employees Provident Fund Act.

B. **Notes forming part of the Accounts**

During the year Trust has received Rs.NIL (Previous Year Rs60,91,763/-) in foreign currency from World Bank for the project 'Replicating Bees for Poverty Reduction in Madhya Pradesh'.

As per our Report of even date

Pot Agarwal Vijay & Associates

Vijay Agarwal
Chartered Accountants

Mem No. 32174
Firm Reg No.
Mumbai:116832W

1 SEP 2015



For UNDER THE MANGO TREE SOCIETY
Under The Mango Tree Society

[Signature]
Authorized Signatory (Trustee)

Under The Mango Tree Society

Vijay Agarwal
Authorized Signatory

UNDER THE MANGO TREE SOCIETY

STATUS : TRUST
A.Y. : 2015-2016
PAN : AAAAU2227Q

STATEMENT OF TOTAL INCOME

Income as per Income and Expenditure Account		8,395,245
Less:		
a) Expenditure incurred for the objects of the Trust	10,447,040	
b) Amount Deemed to have been applied to Charitable or religious purposes in India during the previous year 2010-11 (clause (2) of the explanation to Sec. 11 (1))	<u>1,731,733</u>	
Expenditure Incurred for the objects of the trust	8,715,307	
c) 15% of Income Rs. 83,95,245/-	1,259,287	
d) Amount deemed to have been applied to charitable or religious purposes in India during the previous year - Clause (2) of the explanation to Sec. 11 (1)	<u>(1,579,349)</u>	8,395,245
Taxable Income		<u><u>NIL</u></u>
Tax due		NIL
Tax Deductaed at source		63,747
Refund Due		63,747

